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# United Kingdom Retail Sales Falls Below Market Expectations in December

According to the Office for National Statistics (ONS), retail sales in the United Kingdom (UK) fell by 3.7% month-over-month in December, following the downward revised 1% increase recorded in November 2021. However, while December's sales were below market expectations for a marginal decline of 0.6%, it was 2.6% higher than their pre-coronavirus (COVID-19) reported level for February 2020. One of the main contributors to the decline was the fall in sales at non-food stores, down by 7.1% as a result of the negative impact of the Omicron variant which increased rapidly during December. Another major contributor was automotive fuel sales which declined by 5.7% as the increase in persons working from home, in December 2021, led to reduced travel. The category food store sales also declined by 1% month-over-month. The proportion of retail sales online rose slightly to 26.6% in December 2021 from 26.3% in November, which is substantially higher than pre-pandemic levels of 19.7% recorded in February 2020.

Recently the UK reported inflation which was its highest level in almost three decades. In December, the central bank in the UK increased its policy rate to curtail expectations for higher inflation which when coupled with uncertainty around the COVID-19 evolution in the country will likely dampen consumer demand in the short term. As retail sales account for a significant portion of GDP, UK's GDP growth could be constrained in the ensuing periods.

Currency Markets									
	International Currency Market								
Currency	21-Jan	I 4-Jan	<b>DoD</b> % ∆	<b>WoW</b> % ∆	YTD% ∆	ΥοΥ% Δ			
EUR: USD	1.134	1.141	0.27%	-0.60%	-0.24%	-6.75%			
GBP: USD	1.355	1.368	-0.35%	-0.89%	0.16%	-1.31%			
USD: CAD	1.258	1.255	0.64%	0.25%	-0.43%	-0.43%			
USD: JPY	113.680	114.190	-0.38%	-0.45%	-1.22%	9.84%			

Local Foreign Currency Market							
Currency	21-Jan	20-Jan	I4-Jan	DoD % $\Delta$	WoW % $\Delta$	YTD% ∆	
USD:JMD	156.71	156.68	155.85	0.02%	0.56%	1.05%	
GBP:JMD	211.72	213.54	212.11	-0.85%	-0.19%	0.8%	
CAD:JMD	125.17	125.06	124.87	0.09%	0.24%	2.0%	
Global Interest Rates							

Rates	21-Jan	I 4-Jan	DoD ∆ bps	WoW ∆ bps	YTD $\Delta$	YoY \( \Delta \) bps
10 Year US Treasury Bond	1.77%	1.78%	-3.53	-1.54	25.86	66.29
10 Year UK Gilt	1.17%	1.15%	-5.40	2.10	20.00	84.00
GOJ 2025 Global Bond	4.10%	4.09%	-2.00	0.90	64.50	74.50
5 Year US Treas- ury Bond	1.57%	1.56%	-1.61	1.27	30.74	112.50
5 Year UK Gilt	1.00%	0.97%	-4.60	2.70	17.70	101.40

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Week in Review: Jan 17 - Jan 21, 2022								
	Local Equity Market							
	BEST AND WORST PERFORMERS							
ADVA	ADVANCERS DECLINERS							
SPURTREE	56.82%	PURITY	-21.71%					
SSLVC	42.22%	ROC	-14.89%					
MTLJA	28.66%	SRFUSD	-14.29%	•				

JSE Main Market activity (excluding preference shares) resulted from trading in 48 stocks of which 27 advanced, 16 declined and 5 traded firm. Market volume (excluding preference shares) amounted to 49,308,426 units valued at over \$623,803,339. JSE Junior Market activity (excluding preference shares) resulted from trading in 42 stocks of which 20 advanced, 16 declined and 6 traded firm. Market volume (excluding preference shares) amounted to 124,477,011 units valued at over \$430,074,906.

Global Equity Indices							
Index	31-Dec	l 4-Jan	21-Jan	WoW %	YTD% $\Delta$	<b>ΥοΥ</b> % Δ	
S&P 500	4,766.18	4,662.85	4,397.94	-5.68%	-7.73%	14.14%	
Euro Stoxx 50	4,298.41	4,272.19	4,229.56	-1.00%	-1.60%	16.89%	
MXWD Index	754.83	744.41	713.92	-4.10%	-5.42%	6.62%	
JSE Main Market Index	396,155.61	392,790.90	396,141.35	0.85%	0.00%	2.94%	
JSE Junior Market Index	3,428.30	3,470.17	3,585.75	3.33%	4.59%	30.95%	
JSE Combined Index	401,130.23	398,423.12	402,676.78	1.07%	0.39%	4.99%	

Upcoming Week: Jan 24 - Jan 28, 2022						
Country	Report	Period	Forecast	Prior		
US	Initial Jobless Claims	22-Jan	260,000	286,000		
US	FOMC Rate Decision (Upper Bound)	26-Jan	0.25%	0.25%		
US	GDP Annualized QoQ	4Q A	5.30%	2.30%		
US	U. of Mich. Sentiment	Jan F	68.80	68.80		
UK	Markit UK PMI Manufacturing SA	Jan P	57.60	57.90		
UK	Nationwide House PX MoM	Jan	0.50%	1.00%		
JN	Tokyo CPI Ex-Fresh Food YoY	Jan	0.30%	0.50%		
CA	Bank of Canada Rate Decision	26-Jan	0.25%	0.25%		

#### LOCAL STOCK RECOMMENDATIONS **INDUSTRY PRICE COMPANY NAME** J\$ **STATISTICS** COMPANY VITALS **RATIONALE** MOVEMENTS **VITALS** January 21, 2022 Guardian is one of the region's leading financial institutions with a long history of **ROF 110 46% ROF 14 78% Current Price** \$505.61 **EPS** (\$0.03)delivering strong revenue growth and profitability. The company operates in most of 52 Week High \$1,134.90 **BVPS** \$7.22 the countries in the Caribbean and is rated among the top five in the major markets Guardian Holdings in which it operates. Like most companies regionally, the Guardian Group was \$500.01 P/E 14.86 T12M Div. P/E 70.00 53 Week Low \$0.03 severely challenged in 2020. However, in 2020, the Group delivered operational and Ltd. (GHL) WoW % #N/A Div. Yield % 403.70% financial results which were creditable along several metrics and especially when VTD % -2.52% P/R 457.75 P/R I 92 taken in the context of the pandemic. While we are very aware that the COVID-19 0.80 pandemic is not over, it is very likely that the worst is behind us. With vaccination 0.70 programme being rolled out regionally and as respective governments continue to 0.60 0.50 ease out of the pandemic the companies within the region continue to gradually BUY 6 00 0.40 recover from the crisis. This recovery is also evident for Guardian Group which posted revenues and profits in Q1 2021 which are significantly above its previous 0.20 0.10 **ROE 16.48% Current Price** \$2.23 FPS (\$0.03)**ROE 187.87%** Derrimon is vertically integrated whereby it manufactures and distributes through \$2.79 RVPS \$22.51 52 Week High its own channels such as Sampars and its Select grocers retail outlets. Over the last Derrimon Trading five years the company has gone through a tremendous transformation driven by its T12M Div. P/E 0.10 P/E 19.72 53 Week Low \$2.00 \$0.00 organic growth in its primary distribution segment and through acquisitions. Co Ltd (DTL) WoW % -6.30% Div. Yield % 0.00% Consequently, it has delivered expansion which has seen its revenue more than -3.17% P/B 1.19 P/B 3.01 YTD % double in five years and profits more than tripled. Although the coronavirus 2.7 25.00 pandemic has slowed business activity in Jamaica generally, and has slowed 2.6 20.00 Derrimon's revenue growth by approximately 1.0% up to September 2020, DTL has 2.5 2.4 remained very profitable. Over the period, the Group delivered profit growth of RUY 2.3 27.0% which is a signal of its strength and resiliency given the context of the COVID-19 pandemic 2.1 With the onset of COVID-19, restaurants, supermarkets, bakeries and corner shops in communities have been forced to operate within restricted parameters or have **ROE 251.07% ROE 14.78%** Current Price \$62.06 **FPS** (\$0.04)completely shuttered. Although the COVID-19 pandemic has had a negative impact 52 Week High \$85.00 **BVPS** \$21,77 on Seprod's operations, the Group's diversified portfolio has proven to be resilient thus far. Looking ahead, there are still risks that could negatively impact global P/E 2.85 P/E 27.19 53 Week Low \$53.79 T12M Div. \$0.15 supply chains and ultimately affect raw material prices, consumer income and Seprod Ltd (SEP) WoW % -2.44% Div. Yield % 130.00% economic growth. Notwithstanding, given our estimate that the worst part of the YTD % -4.17% P/B 24.72 P/B 3.63 covid-19 restrictions may be behind us, we are expecting that the companies good performance could likely continue into at least the short term. Over the last five 0.70 years, the group has invested significantly in strengthening its operations and its 0.60 70 resiliency. The investments include consolidating aspects of its business where costs 60 were being duplicated, which is a move to position itself for continued resilience and 0.40 40 competitiveness in face of the uncertainty which lies ahead. Over the medium-term, 0.30 0.20 the group has further investments plans to improve its distribution, warehousing and 0.10 logistics efforts that are expected to augment the Groups' profitability over time. **ROE 159.99% ROE 11.53% Current Price** \$23.00 **FPS** \$0.04 Undoubtedly, COVID-19 has had a negative impact on aspects of the business and is 52 Week High **BVPS** \$20.51 Jamaica Producers likely to continue to weigh on those segments for the remainder of this year, even as P/E 1.12 P/E 14.31 53 Week Low \$19.60 T12M Div. \$0.07 the company adjusts its operations to deal with the pandemic. Some segments have Group (IP) WoW % 17.11% Div. Yield % 0.00% remained strong; however, the pandemic has created opportunities for new retail P/B 14.38 P/B 1.57 4.02% channels to offset the downturn seen in some segments. Importantly, JP is further seeking to strengthen its business over the medium term to improve its capacity, to 0.90 drive long term growth at the same time it continues to invest in strong food and logistics businesses. Despite COVID-19, JP remains strong with several key financial metrics, including its large and growing cash and securities balance, providing the 0.50 0.40 group with the flexibility to manage and execute on strategies of acquiring undervalued assets. 0.30 0.20

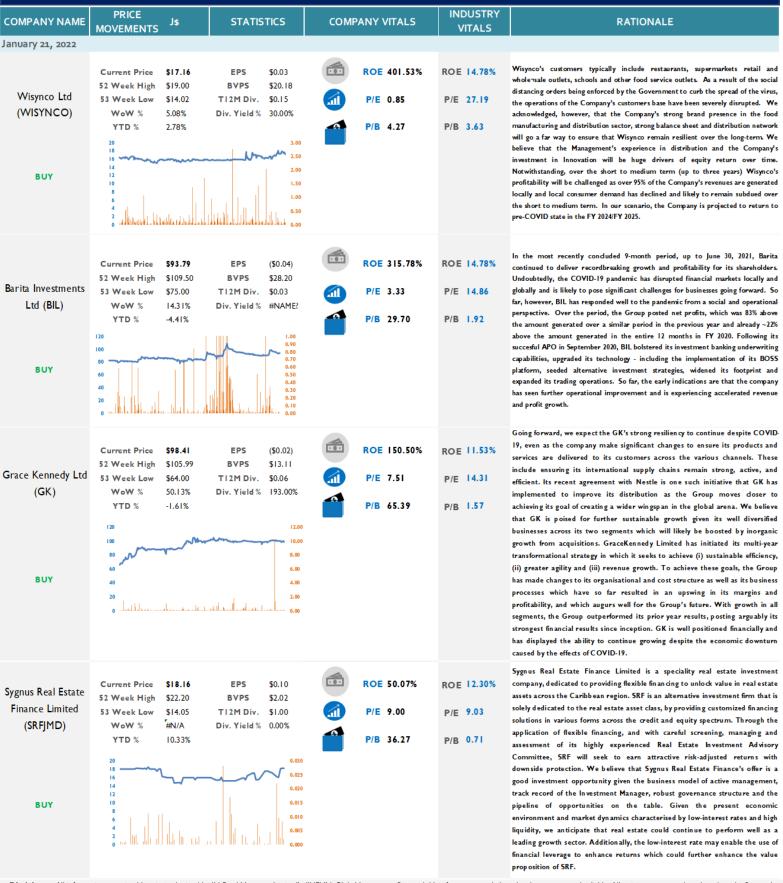
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# LOCAL STOCK RECOMMENDATIONS



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# JN MUTUAL FUNDS

Fund Managers Ltd.

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January 20, 2022

JN Mutual Funds		NAV Pri	ice	12 Months Growth Rate	YTD Growth Rate	Yield (Estimated Yearly Income)	
Global Diversified Income		e J\$14.09	7 I	2.97%	-0.36%	2.18%	
Global I	Equity	J\$15.20	56	2.31%	-3.21%	0.00%	
Global I	Fixed Income	J\$13.268	82	4.25%	0.00%	4.82%	
Global I	Money Market (U	<b>S\$)</b> US\$11.00	083	3.50%	0.19%	2.43%	
Global Fixed Income (US\$)		(\$) US\$11.3	611	3.46%	0.17%	3.14%	
Local Money Market		J\$11.63	12	4.96%	0.40%	4.24%	
	Global Money Market Fund	Local Money Market Fund	Glol	bal Fixed Income Funds	Global Diversified Income Fund	Global Equity Fund	
Objective	To preserve capital whilst providing US dollar (US\$) money market returns	To preserve capital whilst providing Jamaican Dollar (J\$) money market returns	retur incor thro (i) A	chieve an attractive total rn through capital injection and me growth. This is offered ugh two separate Funds: Jamaican dollar (J\$) and tus dollar (US\$) fund.	To provide long-term investment growth through exposure to a diversified range of asset classes.	To provide long-term capital growth and risk diversification.	
Strategy	To invest in local and global money market instruments for safety, liquidity and yield.	To invest in local and global money market instruments for safety and liquidity and yield	debt	nvest in regional, sovereign securities, local and national corporate bonds.	To invest in fixed income, high dividend yielding stock REITs and structured produ		

With a suite of six investment portfolios, each with a distinct financial profile, JN Mutual Funds offers a premium opportunity for investors to align their personal financial strategy with their goals, time horizons and risk profile.

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