Jan II - Jan 2020

A member of the  $\sqrt{\phantom{a}}$  Group

# United States Retail Sales Declined for a Third Consecutive Month

The United States' (US) Census Bureau's monthly retail sales report showed that retail sales fell for a third consecutive month in December and was in line with economists' expectations for a sharp slowdown in economic growth in the fourth quarter. Retail sales fell by 0.7% in December, for a smaller decline than the 1.4% fall recorded in November 2020. Despite the decline in retail sales in December 2020 some categories such as: 'motor vehicle and parts dealers', 'gasoline stations', 'clothing and accessories' and 'miscellaneous store retailers' recorded growth of 1.9%, 6.6%, 2.4% and 1.7%, respectively. Notable declines were seen in categories such as: 'electronics & appliance stores', 'food & beverage stores', 'non-store retailers' and 'restaurants and bars' down by 4.9%, 1.4% 5.8% and 4.5%, respectively.

The surge in COVID-19 cases over the last few weeks have prompted some states and local governments to ramp up social distancing restrictions which have resulted in unemployment claims rising and generally weaker consumer demand. However, given that the vaccination programme is underway in the US, it is anticipated that some degree of virus control could occur in the near term but is contingent on the programme's success. Additionally, if the incoming President's announced US\$1.9 trillion stimulus plan aimed at propelling business activity gets approved by the United States it would be another positive for retail activities and GDP growth in the short term.

**JAMT** 

17.33%

#### **Currency Markets International Currency Market Currency** 15-Jan DoD % A WoW % A YTD% $\Delta$ YoY% A **EUR: USD** 1.208 1.222 -0.60% -1.11% -1.10% 8.36% GBP: USD -0.59% 1.359 -0.72% 1.360 0.16% 4.23% **USD: CAD** -2.38% 1.273 1.270 0.73% 0.24% 0.06% **USD: JPY** 103.850 103.940 0.05% -0.09% 0.58% -5.51%

Local Foreign Currency Market								
Currency	15-Jan	I4-Jan	8-Jan	<b>DoD</b> % Δ	<b>WoW</b> % ∆	YTD% ∆		
USD:JMD	144.82	145.69	143.55	-0.60%	0.89%	1.52%		
GBP:JMD	198.34	199.73	195.36	-0.70%	1.53%	2.4%		
CAD:JMD	118.45	117.89	112.92	0.47%	4.90%	6.3%		

## **Global Interest Rates**

Rates	15-Jan	8-Jan	DoD Δ bps	WoW ∆ bps	YTD Δ bps	YoY ∆ bps
10 Year US Treasury Bond	1.08%	1.12%	-5.00	-4.00	17.00	-70.00
10 Year UK Gilt	0.29%	0.29%	0.00	0.00	9.00	-36.00
GOJ 2025 Global Bond	3.36%	3.45%	-9.00	-9.00	11.00	-45.00
5 Year US Treas- ury Bond	0.45%	0.48%	-3.00	-3.00	9.00	-115.00
5 Year UK Gilt	-0.04%	-0.04%	-1.00	0.00	5.00	-48.00

# Week in Review: Jan 11 - Jan 15 2020 Local Equity Market BEST AND WORST PERFORMERS ADVANCERS MAILPAC 29.86% SALF 20.59% SILUS -15.83%

**KLE** 

-15.33%

JSE Main Market activity (excluding preference shares) resulted from trading in 45 stocks of which 17 advanced, 28 declined and 0 traded firm. Market volume (excluding preference shares) amounted to 70,332,268 units valued at over \$276,926,580. JSE Junior Market activity (excluding preference shares) resulted from trading in 40 stocks of which 15 advanced, 20 declined and 5 traded firm. Market volume (excluding preference shares) amounted to 53,345,192 units valued at over \$136,577,551.

Global Equity Indices							
Index	31-Dec	8-Jan	I5-Jan	WoW %	YTD% $\Delta$	<b>ΥοΥ</b> % Δ	
S&P 500	3,756.07	3,824.68	3,768.25	-1.48%	0.32%	14.56%	
Euro Stoxx 50	3,552.64	3,645.05	3,599.55	-1.25%	1.32%	-4.49%	
MXWD Index	646.27	663.59	655.86	-1.16%	1.48%	14.31%	
JSE Main Market Index	509,916.44	394,081.24	389,411.86	-1.18%	-23.63%	-21.50%	
JSE Junior Market Index	3,348.97	2,645.45	2,702.59	2.16%	-19.30%	-16.73%	
JSE Combined Index	505.253.98	391.045.87	387.355.78	-0.94%	-23.33%	-21.17%	

	Upcoming	g Week:	Jan 18 - Jan 22 2020	
Country	Report	Period	Forecast	Prior
US	Initial Jobless	I 6-Jan	885,000	965,000
US	Markit US	Jan	56.50	57.10
US	Housing Starts	Dec	1560000	1550000.0
UK	CPI YoY	Dec	0.50%	0.30%
UK	CPI MoM	Dec	0.20%	-0.10%
UK	CPI Core YoY	Dec	1.30%	1.10%
CA	Bank of Canada	20-Jan	0.25%	0.25%
CA	CPI YoY	Dec	1.00%	1.00%

#### LOCAL STOCK RECOMMENDATIONS **INDUSTRY** PRICE **COMPANY NAME STATISTICS COMPANY VITALS RATIONALE** J\$ **MOVEMENTS VITALS** January 15, 2021 \$32.69 FPS \$3,42 **ROE 13.08% ROE 20.33%** Current Price 52 Week High \$48,50 **BVPS** \$26.13 JMMBGL is one of Jamaica's largest financial services corporations, entering the market JMMB Group Ltd in 1992 as the first Money Market Brokerage firm. The holding company, JMMB Group 53 Week Low \$28,00 TI2M Div. P/E 9.57 P/E 16.46 Limited, was formed as a parent to house the group of companies. To date, the JMMB (JMMBGL) WoW % -1.74% Div. Yield % 0.76% Group Ltd. has extended its reach across the Caribbean, including the Dominican P/B 1.25 P/B 2.03 Republic and Trinidad and Tobago. The Group has over 316,000 clients and continues to -5.78% grow steadily. We believe that in addition to its core businesses, key strategic partnerships such as the 22.2% stake in Sagicor Financial Corporation allows JMMBGL to 50 8.00 achieve further diversification and increased profitability RUV 40 30 Current Price \$2,38 EPS \$0.10 **ROE 21.04% ROE 14.61%** Derrimon is vertically integrated whereby it manufactures and distributes through its BVPS 52 Week High \$3.10 \$0.49 own channels such as Sampars and its Select grocers retail outlets. Over the last five Derrimon Trading years the company has gone through a tremendous transformation driven by its organic 53 Week Low \$1.40 TI2M Div. \$0.01 P/E 22.88 P/E 22.52 growth in its primary distribution segment and through acquisitions. Consequently, it Co Ltd (DTL) WoW % 1.28% Div. Yield % 0.50% has delivered expansion which has seen its revenue more than double in five years and YTD % 0.15% P/B 4.82 P/B 2.52 profits more than tripled. Although the coronavirus pandemic has slowed business activity in Jamaica generally, and has slowed Derrimon's revenue growth by approximately 1.0% up to September 2020, DTL has remained very profitable. Over the 30.00 period, the Group delivered profit growth of 27.0% which is a signal of its strength and 2.5 25.00 resiliency given the context of the COVID-19 pandemic. BUY 20.00 15.00 10.00 0.5 5.00 With the onset of COVID-19, restaurants, supermarkets, bakeries and corner shops in Current Price EPS \$4.26 **ROE 18.90% ROE 16.47%** \$64.07 communities have been forced to operate within restricted parameters or have \$22,55 52 Week High \$70.00 **BVPS** completely shuttered. Although the COVID-19 pandemic has had a negative impact on Seprod's operations, the Group's diversified portfolio has proven to be resilient thus far. \$30.00 TI2M Div. \$1.30 P/E 15.04 P/E 22.45 53 Week Low Looking ahead, there are still risks that could negatively impact global supply chains and Seprod Ltd (SEP) WoW % -0.48% Div. Yield % 2.03% ultimately affect raw material prices, consumer income and economic growth. -1.28% Notwithstanding, given our estimate that the worst part of the covid-19 restrictions may YTD % P/B 2.84 P/B 3.44 be behind us, we are expecting that the companies good performance could likely 80 1.00 continue into at least the short term. Over the last five years, the group has invested 0.80 significantly in strengthening its operations and its resiliency. The investments include 0.60 consolidating aspects of its business where costs were being duplicated, which is a move 0.40 to position itself for continued resilience and competitiveness in face of the uncertainty BUY 0.20 which lies ahead. Over the medium-term, the group has further investments plans to improve its distribution, warehousing and logistics efforts that are expected to augment the Groups' profitability over time. **ROE 14.85% ROE 5.99%** Current Price \$0.74 EPS \$0.05 52 Week High \$0.99 **BVPS** \$0.35 We believe that Wigton Windfarm provides an advantage for investors in three main Wigton Windfarm 53 Week Low \$0.50 TI2M Div. \$0.00 P/E 14.11 P/E 21.35 ways. The first is diversification, as it is an alternative energy investment which becomes Ltd(WIG) WoW % -1.33% Div. Yield % 0.34% more crucial in the midst of global warming. The second is an increase in medium to long term value driven by profitability. The third is liquidity as the availability of shares YTD % -1.50% P/B 2.10 P/B 1.14 is wide and allows a tidy entry into or exit out of the investment. Wigton Windfarm has potential competition from MPC Caribbean and New Fortress Energy but they together form an ecosystem which is needed to move the Caribbean away from its reliance on 0.8 60.00 HOLD Fossil Fuels, the 2nd most expensive item on Jamaica's import bill. 0.2

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# LOCAL STOCK RECOMMENDATIONS

COMPANY NAME	PRICE J\$ MOVEMENTS	STATISTICS	COMPANY VITALS	INDUSTRY VITALS	RATIONALE		
January 15, 2021							
Jamaica Broilers	Current Price \$28.21 52 Week High \$40.45 53 Week Low \$21.00	EPS \$1.50 BVPS \$14.48 T12M Div. \$0.31	ROE 10.36%	ROE 16.47% P/E 22.45	Having been in operation for over sixty years, JBG has grown into an iconic brand in Jamaica and now has an increasing presence in the region. The Company's Jamaican operations continue to have a significant impact in the local marketplace through its		
Group Ltd (JBG)	WoW% 2.54% YTD% -4.24%	Div. Yield % 1.10%	P/B 1.95	P/B 3.44	Best Dressed Chicken and Hi-Pro divisions. However, the local market is mature with growth expected to be low in the medium term. With operations already firmly set in Haiti, JBG moved further to cement a stronghold and presence along the supply chain in the US with its recent acquisitions. In our view, these acquisitions and other inorganic initiatives are expected to be the catalyst for JBG's growth going forward.		
Wisynco Ltd (WISYNCO)	Current Price \$16.22 52 Week High \$24.00 53 Week Low \$11.50 WoW % -0.61% YTD % -3.71%	EPS \$0.65 BVPS \$3.70 T12M Div. \$0.18 Div. Yield % 1.11%	ROE 17.51%  P/E 25.05  P/B 4.39	P/E 22.45 P/B 3.44	Wisynco's customers typically include restaurants, supermarkets retail and whole-sale outlets, schools and other food service outlets. As a result of the social distancing orders being enforced by the Government to curb the spread of the virus, the operations of the Company's customers base have been severely disrupted. We acknowledged, however, that the Company's strong brand presence in the food manufacturing and distribution sector, strong balance sheet and distribution network will go a far way to ensure that Wisynco remain resilient over the long-term. We believe that the Management's experience in distribution and the Company's investment in Innovation will be huge drivers of equity return over time. Notwithstanding, over the short to medium term (up to three years) Wisynco's profitability will be challenged as over 95% of the Company's revenues are generated locally and local consumer demand has declined and likely to remain subdued over the short to medium term. In our scenario, the Company is projected to return to pre-COVID state in the FY 2024/FY 2025.		
Jamaica Producers Group (JP) BUY	Current Price \$19.60 52 Week High \$27.45 53 Week Low \$15.00 WoW % -5.63% YTD % -6.67%	EPS \$3.41 BVPS \$14.47 T12M Div. \$0.20 Div. Yield % 1.02%	ROE 23.55%  P/E 5.75  P/B 1.35	P/E 16.39 P/B 1.52	Undoubtedly, COVID-19 has had a negative impact on aspects of the business and is likely to continue to weigh on those segments for the remainder of this year, even as the company adjusts its operations to deal with the pandemic. Some segments have remained strong; however, the pandemic has created opportunities for new retail channels to offset the downturn seen in some segments. Importantly, JP is further seeking to strengthen its business over the medium term to improve its capacity, to drive long term growth at the same time it continues to invest in strong food and logistics businesses. Despite COVID-19, JP remains strong with several key financial metrics, including its large and growing cash and securities balance, providing the group with the flexibility to manage and execute on strategies of acquiring undervalued assets.		

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# **JN MUTUAL FUNDS**

Fund Managers Ltd.

A member of the \_\_\_\_ Group

January 14, 2021

JN Mutual Funds		NAV Pri	ice	12 Months Growth Rate	YTD Growth Rate	Yield (Estimated Yearly Income)	
Global Diversified Income		e J\$13.785	57	-4.80%	-0.40%	2.20%	
Global I	Equity	J\$14.857	75	-16.05%	-1.32%	0.00%	
Global I	Fixed Income	J\$12.715	56	5.43%	0.46%	5.28%	
Global Money Market (US\$)		<b>S\$)</b> US\$10.62	299	3.46%	0.11%	3.72%	
Global Fixed Income (US\$)		<b>\$)</b> US\$10.96	636	5.96%	-0.45%	4.74%	
Local Money Market		J\$11.070	03	3.89%	0.36%	4.11%	
	Global Money Market Fund	Local Money Market Fund	Global	Fixed Income Funds	Global Diversified Income Fund	Global Equity Fund	
Objective	To preserve capital whilst providing US dollar (US\$) money market returns	To preserve capital whilst providing Jamaican Dollar (J\$) money market returns	To achieve an attractive total return through capital injection and income growth. This is offered through two separate Funds:  (i) A Jamaican dollar (J\$) and  (ii) A US dollar (US\$) fund.		To provide long-term investment growth through exposure to a diversified range of asset classes.	To provide long-term capital growth and risk diversification.	
Strategy	To invest in local and global money market instruments for safety, liquidity and yield.	To invest in local and global money market instruments for safety and liquidity and yield	To invest in regional, sovereign debt securities, local and international corporate bonds.		To invest in fixed income, high dividend yielding stock REITs and structured produ		

With a suite of six investment portfolios, each with a distinct financial profile, JN Mutual Funds offers a premium opportunity for investors to align their personal financial strategy with their goals, time horizons and risk profile.

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