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# **United Kingdom Retail Sales Surged in November 2021**

According to the Office for National Statistics (ONS), retail sales in the United Kingdom (UK) increased by 1.4% month-over - month in November, following the 1.1% increase in October. November's sales exceeded market expectations for a 0.8% increase and is 7.2% higher than the decline seen in February 2020, before the impact of the pandemic had set in. Retail sales in November were boosted by the 2.0% increase in non-food stores sales, owing to growth in clothing stores and other non-food stores such as computer stores, toy stores and jewellery stores. Retailers referenced the strong Black Friday sales as a main driver to the increase. Automotive fuel sales volumes rose by 3.7% in November 2021 following some supply disruption in the previous two months while food store sales volumes fell by 0.2% in the period. The proportion of retail sales completed online fell to 26.9% in November 2021, its lowest proportion since March 2020 (22.6%) and a continuation of a falling trend since its peak in February 2021 (36.8%) and was likely a sign that shoppers opted for in-stores purchases as restrictions eased.

November's retail sales were stronger than expected and reaffirmed a solid start to economic growth in the final quarter as households started Christmas shopping early, probably to avoid supply issues and inflated prices in December. Additionally, as November figures pre-date the spread of the Omicron variant in Britain the outlook for retail sales in December is highly uncertain and when combined with the already elevated inflation is likely to lead to low consumer demand and restricted economic growth in the short term.

| Currency Markets   |         |         |        |        |        |        |  |  |  |
|--|---------|---------|--------|--------|--------|--------|--|--|--|
| International Currency Market  |         |         |        |        |        |        |  |  |  |
| Currency         17-Dec         10-Dec         DoD % Δ WoW % Δ         YTD% Δ         YoY% Δ |         |         |        |        |        |        |  |  |  |
| EUR: USD   | 1.124   | 1.131   | -0.79% | -0.65% | -7.99% | -8.38% |  |  |  |
| GBP: USD   | 1.325   | 1.327   | -0.59% | -0.21% | -3.11% | -2.50% |  |  |  |
| USD: CAD   | 1.289   | 1.272   | 0.89%  | 1.31%  | 1.29%  | 1.33%  |  |  |  |
| USD: JPY   | 113.630 | 113.440 | -0.04% | 0.17%  | 10.05% | 10.20% |  |  |  |

| Local Foreign Currency Market |                 |        |        |                |                |                |  |  |
|-------------------------------|-----------------|--------|--------|----------------|----------------|----------------|--|--|
| Currency                      | I <b>7-D</b> ec | I6-Dec | I0-Dec | DoD % $\Delta$ | <b>WoW</b> % ∆ | <b>ΥΤΟ</b> % Δ |  |  |
| USD:JMD                       | 154.65          | 154.86 | 155.20 | -0.13%         | -0.35%         | 8.42%          |  |  |
| GBP:JMD                       | 207.14          | 203.33 | 206.04 | 1.87%          | 0.53%          | 7.0%           |  |  |
| CAD:JMD                       | 121.06          | 120.86 | 122.12 | 0.16%          | -0.87%         | 8.7%           |  |  |

**Global Interest Rates** 

| Rates                        | I <b>7-D</b> ec | I0-Dec | DoD Δ<br>bps | WoW ∆<br>bps | YTD $\Delta$ | YoY Δ<br>bps |
|------------------------------|-----------------|--------|--------------|--------------|--------------|--------------|
| 10 Year US<br>Treasury Bond  | 1.40%           | 1.48%  | -0.85        | -8.16        | 48.89        | 46.92        |
| 10 Year UK Gilt              | 0.76%           | 0.74%  | 0.20         | 1.80         | 56.20        | 47.20        |
| GOJ 2025 Global<br>Bond      | 4.07%           | 3.99%  | 3.70         | 8.40         | 61.80        | 50.80        |
| 5 Year US Treas-<br>ury Bond | 1.17%           | 1.25%  | 1.12         | -7.51        | 81.41        | 79.67        |
| 5 Year UK Gilt               | 0.61%           | 0.55%  | 0.40         | 6.30         | 69.90        | 62.00        |

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JSE Main Market activity (excluding preference shares) resulted from trading in 47 stocks of which 17 advanced, 25 declined and 5 traded firm. Market volume (excluding preference shares) amounted to 109,454,498 units valued at over \$1,206,217,767. JSE Junior Market activity (excluding preference shares) resulted from trading in 40 stocks of which 18 advanced, 19 declined and 3 traded firm. Market volume (excluding preference shares) amounted to 37,692,519 units valued at over \$138,490,452.

| Global Equity Indices      |            |            |            |        |               |                |  |  |
|----------------------------|------------|------------|------------|--------|---------------|----------------|--|--|
| Index                      | 31-Dec     | I0-Dec     | 17-Dec     | WoW %  | YTD% $\Delta$ | <b>ΥοΥ</b> % Δ |  |  |
| S&P 500                    | 3,756.07   | 4,712.02   | 4,620.64   | -1.94% | 23.02%        | 24.13%         |  |  |
| Euro Stoxx 50              | 3,552.64   | 4,199.16   | 4,161.35   | -0.90% | 17.13%        | 16.86%         |  |  |
| MXWD Index                 | 646.27     | 746.26     | 734.67     | -1.55% | 13.68%        | 14.45%         |  |  |
| JSE Main Market<br>Index   | 395,614.93 | 392,230.29 | 387,047.78 | -1.32% | -2.17%        | -0.41%         |  |  |
| JSE Junior Market<br>Index | 2,643.38   | 3,338.02   | 3,362.23   | 0.73%  | 27.19%        | 28.62%         |  |  |
| JSE Combined Index         | 392,435.92 | 396,600.96 | 392,033.60 | -1.15% | -0.10%        | 1.64%          |  |  |

| Upcoming Week: Dec 20 - Dec 24, 2021 |                                 |        |          |         |  |  |  |
|--------------------------------------|---------------------------------|--------|----------|---------|--|--|--|
| Country                              | Report                          | Period | Forecast | Prior   |  |  |  |
| US                                   | Initial Jobless Claims          | 18-Dec | 205,000  | 206,000 |  |  |  |
| US                                   | GDP Annualized QoQ              | 3QT    | 2.10%    | 2.10%   |  |  |  |
| US                                   | U. of Mich. Sentiment           | Dec F  | 70.4     | 70.4    |  |  |  |
| US                                   | Conf. Board Consumer Confidence | Dec    | 111.00   | 109.50  |  |  |  |
| US                                   | New Home Sales                  | Nov    | 770000   | 745000  |  |  |  |
| UK                                   | GDP QoQ                         | 3QF    | 1.30%    | 1.30%   |  |  |  |
| UK                                   | GDP YoY                         | 3Q F   | 0.07     | 0.07    |  |  |  |
| IT                                   | Manufacturing Confidence        | Dec    | 115.30   | 116.00  |  |  |  |
|                                      |                                 |        |          |         |  |  |  |

#### LOCAL STOCK RECOMMENDATIONS **PRICE INDUSTRY COMPANY NAME STATISTICS COMPANY VITALS RATIONALE** J\$ **VITALS MOVEMENTS** December 17, 2021 **ROE 15.29% ROE 14.45%** Current Price \$507.34 **EPS** \$70.00 Guardian is one of the region's leading financial institutions with a long history of \$1,134.90 RVPS \$457,75 52 Week High delivering strong revenue growth and profitability. The company operates in most of the Guardian Holdings countries in the Caribbean and is rated among the top five in the major markets in which 53 Week Low \$500.01 T12M Div. P/E 7.25 P/E 14.93 \$4.04 it operates. Like most companies regionally, the Guardian Group was severely challenged Ltd. (GHL) WoW % -2.62% 0.69% Div. Yield % in 2020. However, in 2020, the Group delivered operational and financial results which P/B 1.95 were creditable along several metrics and especially when taken in the context of the YTD % -12.90% P/B I.II pandemic. While we are very aware that the COVID-19 pandemic is not over, it is very 0.70 likely that the worst is behind us. With vaccination programme being rolled out regionally 1000 0.60 and as respective governments continue to ease out of the pandemic the companies within 800 the region continue to gradually recover from the crisis. This recovery is also evident for RUY 600 0.40 Guardian Group which posted revenues and profits in QI 2021 which are significantly 0.30 400 above its previous year's. 0.10 0.00 **ROE 8.35% ROE 16.48% EPS** \$0.10 **Current Price** \$2.27 52 Week High \$2.79 **BVPS** \$1.19 Derrimon is vertically integrated whereby it manufactures and distributes through its own Derrimon Trading P/E 22.91 P/E 18.00 channels such as Sampars and its Select grocers retail outlets. Over the last five years the 53 Week Low \$2.00 T12M Div. \$0.00 company has gone through a tremendous transformation driven by its organic growth in Co Ltd (DTL) WoW % -1.58% Div. Yield % 0.00% its primary distribution segment and through acquisitions. Consequently, it has delivered P/B 2.76 P/B 1.91 YTD % -4.53% expansion which has seen its revenue more than double in five years and profits more than tripled. Although the coronavirus pandemic has slowed business activity in Jamaica 7.7 25.00 generally, and has slowed Derrimon's revenue growth by approximately 1.0% up to 2.6 September 2020, DTL has remained very profitable. Over the period, the Group delivered 2.5 profit growth of 27.0% which is a signal of its strength and resiliency given the context of RUY 2.4 the COVID-19 pandemic. 2.3 5.00 2.1 With the onset of COVID-19, restaurants, supermarkets, bakeries and corner shops in **ROE 11.53% ROE 15.47% Current Price** \$62.83 **FPS** \$2.85 communities have been forced to operate within restricted parameters or have completely shuttered. Although the COVID-19 pandemic has had a negative impact on 52 Week High \$85.00 **BVPS** \$24.72 Seprod's operations, the Group's diversified portfolio has proven to be resilient thus far. P/E 22.04 P/E 25.58 TI2M Div. 53 Week Low \$53.79 \$1.30 Looking ahead, there are still risks that could negatively impact global supply chains and ultimately affect raw material prices, consumer income and economic growth. Seprod Ltd (SEP) WoW % 0.15% Div. Yield % 1.95% Notwithstanding, given our estimate that the worst part of the covid-19 restrictions may P/B 2.54 P/B 3.62 YTD % -3.18% be behind us, we are expecting that the companies good performance could likely continue into at least the short term. Over the last five years, the group has invested 90 0.70 significantly in strengthening its operations and its resiliency. The investments include 0.60 consolidating aspects of its business where costs were being duplicated, which is a move to 60 position itself for continued resilience and competitiveness in face of the uncertainty 50 0.40 which lies ahead. Over the medium-term, the group has further investments plans to 40 0.30 improve its distribution, warehousing and logistics efforts that are expected to augment 30 0.20 the Groups' profitability over time. 20 0.10 **ROE 7.80% ROE 11.53% Current Price** \$23.48 FPS \$1.12 52 Week High \$31.00 **BVPS** \$14.38 lamaica Producers Undoubtedly, COVID-19 has had a negative impact on aspects of the business and is likely P/E 20.94 P/E 14.28 53 Week Low \$19.60 TI2M Div \$0.20 to continue to weigh on those segments for the remainder of this year, even as the WoW % Group (JP) -2.30% Div. Yield % 0.97% company adjusts its operations to deal with the pandemic. Some segments have remained P/B 1.63 P/B 1.56 strong; however, the pandemic has created opportunities for new retail channels to offset YTD % 11.79% the downturn seen in some segments. Importantly, JP is further seeking to strengthen its 30 business over the medium term to improve its capacity, to drive long term growth at the same time it continues to invest in strong food and logistics businesses. Despite COVID-0.80 19, JP remains strong with several key financial metrics, including its large and growing 0.70 cash and securities balance, providing the group with the flexibility to manage and execute 0.60 HOLD 0.50 on strategies of acquiring undervalued assets. 0.40 0.30 0.20

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#### LOCAL STOCK RECOMMENDATIONS **PRICE INDUSTRY COMPANY VITALS COMPANY NAME** STATISTICS **RATIONALE** Jŝ **MOVEMENTS VITALS** December 17, 2021 **ROE 19.89% ROE 15.47%** \$0.85 Current Price **EPS** Wisynco's customers typically include restaurants, supermarkets retail and whole-sale 52 Week High \$19.00 **BVPS** \$4.27 outlets, schools and other food service outlets. As a result of the social distancing orders Wisynco Ltd P/E 19.61 P/E 25.58 53 Week Low \$14.02 T12M Div. \$0.30 being enforced by the Government to curb the spread of the virus, the operations of the (WISYNCO) WoW % 2.57% Div. Yield % 1.88% Company's customers base have been severely disrupted. We acknowledged, however, that the Company's strong brand presence in the food manufacturing and distribution P/B 3.90 P/B 3.62 VTD % -1.02% sector, strong balance sheet and distribution network will go a far way to ensure that Wisynco remain resilient over the long-term. We believe that the Management's 17.5 experience in distribution and the Company's investment in Innovation will be huge drivers of equity return over time. Notwithstanding, over the short to medium term (up to three years) Wisynco's profitability will be challenged as over 95% of the Company's 16.5 BUY revenues are generated locally and local consumer demand has declined and likely to 15.5 remain subdued over the short to medium term. In our scenario, the Company is projected to return to pre-COVID state in the FY 2024/FY 2025. 0.50 **ROE 11.27% ROE 14.45%** Current Price \$90.08 **EPS** \$3.37 In the most recently concluded 9-month period, up to June 30, 2021, Barita continued to 52 Week High \$109.50 **BVPS** \$29.88 deliver recordbreaking growth and profitability for its shareholders. Undoubtedly, the Barita Investments P/E 26.74 P/E 14.93 53 Week Low \$75.00 T12M Div. \$3.78 COVID-19 pandemic has disrupted financial markets locally and globally and is likely to pose significant challenges for businesses going forward. So far, however, BIL has Ltd (BIL) WoW % 0.11% Div. Yield % 4.47% responded well to the pandemic from a social and operational perspective. Over the YTD % 10.00% P/B 3.02 P/B 1.95 period, the Group posted net profits, which was 83% above the amount generated over a similar period in the previous year and already ~22% above the amount generated in the entire 12 months in FY 2020. Following its successful APO in September 2020, BIL bolstered its investment banking underwriting capabilities, upgraded its technology -0.80 0.70 including the implementation of its BOSS platform, seeded alternative investment BUY strategies, widened its footprint and expanded its trading operations. So far, the early indications are that the company has seen further operational improvement and is 0.40 experiencing accelerated revenue and profit growth. 0.30 0.20 **ROE 11.48% ROE 11.53%** Going forward, we expect the GK's strong resiliency to continue despite COVID-19, **Current Price** \$98.82 **EPS** \$7.51 even as the company make significant changes to ensure its products and services RVPS \$65.39 52 Week High \$105.99 are delivered to its customers across the various channels. These include ensuring Grace Kennedy Ltd 53 Week Low \$58.01 TI2M Div \$1.93 P/E 13.16 P/E 14.28 its international supply chains remain strong, active, and efficient. Its recent (GK) WoW % -0.03% Div. Yield % 3.15% agreement with Nestle is one such initiative that GK has implemented to improve P/B 1.51 P/B 1.56 its distribution as the Group moves closer to achieving its goal of creating a wider YTD % 57.67% wingspan in the global arena. We believe that GK is poised for further sustainable 120 growth given its well diversified businesses across its two segments which will likely 1.80 be boosted by inorganic growth from acquisitions. GraceKennedy Limited has initiated its multi-year transformational strategy in which it seeks to achieve (i) sustainable efficiency, (ii) greater agility and (iii) revenue growth. To achieve these 1.20 goals, the Group has made changes to its organisational and cost structure as well 0.80 RUV as its business processes which have so far resulted in an upswing in its margins and profitability, and which augurs well for the Group's future. With growth in all segments, the Group outperformed its prior year results, posting arguably its strongest financial results since inception. GK is well positioned financially and has displayed the ability to continue growing despite the economic downturn caused by the effects of COVID-19. **ROE 37.39% ROE 8.05%** EPS \$7.18 **Current Price** \$15.21 Sygnus Real Estate Finance Limited is a speciality real estate investment company, Sygnus Real Estate 52 Week High \$22.20 **BVPS** \$19.19 dedicated to providing flexible financing to unlock value in real estate assets across the Caribbean region. SRF is an alternative investment firm that is solely dedicated Finance Limited 53 Week Low \$14.05 TI2M Div. \$0.00 P/E 2.12 P/E 3.81 to the real estate asset class, by providing customized financing solutions in various (SRFIMD) WoW % 4.88% Div. Yield % 0.00% forms across the credit and equity spectrum. Through the application of flexible P/B 0.79 P/B 0.72 -15.70% YTD % financing, and with careful screening, managing and assessment of its highly experienced Real Estate Investment Advisory Committee, SRF will seek to earn 25 0.030 attractive risk-adjusted returns with downside protection. We believe that Sygnus 0.025 Real Estate Finance's offer is a good investment opportunity given the business model of active management, track record of the Investment Manager, robust 0.020 15 governance structure and the pipeline of opportunities on the table. Given the 0.015 BUY present economic environment and market dynamics characterised by low-interest 0.010 rates and high liquidity, we anticipate that real estate could continue to perform 0.005 well as a leading growth sector. Additionally, the low-interest rate may enable the use of financial leverage to enhance returns which could further enhance the value proposition of SRF.

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# JN MUTUAL FUNDS



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December 16, 2021

| JN Mutual Funds            |   | NAV Pri  | Ce   | onths<br>th Rate | YTD Growth<br>Rate   | Yield<br>(Estimated Yearly<br>Income)                         |  |
|----------------------------|---|--|--|------------------|--|---|--|
| Global Diversified Income  |   | e J\$13.920  | )7 1.3   | 34%              | 0.58%  | 2.18%   |  |
| Global                     | Equity  | J\$15.22   | 19 3.2   | 23%              | 1.10%  | 0.00%   |  |
| Global                     | Fixed Income  | J\$13.266  | 63 4.7   | 71%              | 4.82%  | 4.82%   |  |
| Global                     | Money Market (U   | <b>S\$)</b> US\$10.97  | <sup>7</sup> 26 3.4  | <b>18</b> %      | 3.34%  | 2.43%   |  |
| Global Fixed Income (US\$) |   | <b>\$)</b> US\$11.34   | 105 3.4  | 41%              | 2.97%  | 3.14%   |  |
| Local Money Market         |   | J\$11.574  | 4.8  | 35%              | 4.93%  | 4.24%   |  |
|                            | Global Money Market<br>Fund   | Local Money Market<br>Fund   | Global Fixed I   | ncome Funds      | Global Diversified<br>Income Fund  | Global Equity Fund  |  |
| Objective                  | To preserve capital whilst<br>providing US dollar (US\$)<br>money market returns        | To preserve capital whilst providing Jamaican Dollar (J\$) money market returns                    | To achieve an attractive total return through capital injection and income growth. This is offered through two separate Funds: (i) A Jamaican dollar (J\$) and (ii) A US dollar (US\$) fund. |                  | To provide long-term investment growth through exposure to a diversified range of asset classes. | To provide long-term capital growth and risk diversification. |  |
| Strategy                   | To invest in local and global money market instruments for safety, liquidity and yield. | To invest in local and global<br>money market instruments<br>for safety and liquidity and<br>yield | To invest in regional, sovereign debt securities, local and international corporate bonds.   |                  | To invest in fixed income,<br>high dividend yielding stock<br>REITs and structured produ         |   |  |

With a suite of six investment portfolios, each with a distinct financial profile, JN Mutual Funds offers a premium opportunity for investors to align their personal financial strategy with their goals, time horizons and risk profile.

# Contact us

## Kingston & St. Andrew

Peta-Gay Walker- 876-588-8886 pmiller@jngroup.com

Kimberly Savage - 876-307-9461 ksavage@jngroup.com

Tamara Honeyghan - 876-557-0082 tamarah@jngroup.com

Gayon Knight - 876-564-9563 gknight@jngroup.com

Jason Adams - 876-550-9504 JYadams@jngroup.com

### **Mandeville**

Horace Walters - 876-487-9267 waltersh@jngroup.com

St. Catherine

Nickesha Mullings-Gilling - 876-891-4736 nmullings@jngroup.com

**Montego Bay** 

Marissa Williams - 876-465-3726 mwilliams I@jngroup.com

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