# Fund Managers Ltd.

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### Jamaica's Trade Deficit Widens by 1.8% in 2018

Jamaica's trade deficit for the period January to December 2018 increased by 1.8% to US\$4.25B relative to the US\$4.17B recorded in 2017. The widening of Jamaica's trade deficit was attributable to an increase in imports which rose by 10.7% to US\$6.13B, due largely to an increase in Mineral Fuels, Chemicals, Machinery and Transport Equipment, Chemicals and Manufactured Goods and Foods. Meanwhile exports rose by 37.8% to US\$1.88B, due primarily to the continued expansion in traditional domestic exports, as result of an increase in receipts from the bauxite industry. Crude Oil and its by-products continue to be one of Jamaica's largest import items and as such has been a primary driver in the widening of the country's trade deficit during 2018. The average West Texas Intermediate (WTI) crude oil price was US\$64.94 in 2018 relative to the average of US\$50.83 recorded in 2017.

Since the start of 2019 oil prices has increased by 24.42%, supported by sanctions imposed by the US on Venezuela and Iran, as well as the Organization of the Petroleum Exporting Countries (OPEC) agreement for production cuts for six months starting January 1, 2019. We believe that OPEC during its next policy meeting in April 2019 is not likely to change its reduction policy for the remaining six months due to uncertainty surrounding global economic growth. Given this, we anticipate that oil prices will continue to rise at a moderate pace in the first half of 2019 and as such may contribute to a further widening in Jamaica's current account deficit.



Foreign Exchange Market

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Currency	4-Mar	I-Mar	DoD % $\Delta$	<b>YTD%</b> $\Delta$
USD:JMD	128.41	128.81	-0.31%	0.35%
GBP:JMD	170.56	173.29	-1.57%	4.3%
CAD:JMD	96.16	97.90	-1.78%	0.3%

#### **Caribbean & Latam**

Most Latin American currencies were range bound in low volume holiday trading on Monday, while stock indices in the region were mixed even as other emerging market peers rose on optimism over the United States and China nearing a trade deal.

#### USA & Canada

U.S. construction spending unexpectedly fell in December as investment in both private and public projects dropped, leading economists to expect that the government will trim its economic growth estimate for the fourth quarter.

#### Europe

European shares hit five-month highs on Monday with cyclical stocks outperforming defensives, helped by hopes over a deal to end the U.S.-Sino trade war.

#### **Asia**

China will acknowledge concessions made in any trade deal with the United States for the sake of stabilizing shaky relations, but is unlikely to yield to demands it alter its economic model even if faced with continued tariffs, many trade experts believe

Local Equity Market										
Stock Index	Today's close	<b>DoD</b> $\Delta$	<b>DoD%</b> $\Delta$	<b>YTD</b> % $\Delta$	YoY% $\Delta$					
JSE Combined Index	392,483.66	-786.29	-0.20%	2.06%	31.90%					
JSE Index	389,951.38	-386.63	-0.10%	2.68%	34.54%					
All Jamaican Composite Index	428,025.38	-425.48	-0.10%	2.68%	34.55%					
JSE Select Index	9,747.38	-17.89	-0.18%	0.22%	12.05%					
Junior Market Index	3,119.82	-39.13	-1.24%	<b>-3.9</b> 1%	9.62%					

BEST AND WORST PERFORMERS								
ADVANCERS DECLINERS								
KPREIT	11.33%		TTECH	-11.29%				
BRG	5.11%		JAMT	-10.99%				
1834	4.76%		JETCON	<b>-7.19%</b>				

Today's combined market activity resulted in trading of 60 stocks, of which 21 advanced, 31 declined and 8 traded firm.

#### **International Markets**

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International Equity Markets						International Currency Market				
Index	4-	Mar	<b>DoD % A</b>	<b>ΥΤD%</b> Δ	ΥοΥ% Δ	Currency	4-Mar	<b>DoD % A</b>	<b>YTD% A</b>	<b>ΥοΥ%</b> Δ
S&P 500	2,7	89.54	-0.50%	11.28%	3.65%	EUR: USD	1.1342	-0.20%	-1.09%	- <b>7.92</b> %
Dow Jones	25,8	819.65	- <b>0.79</b> %	10.68%	5.22%					
FTSE All Share	3,9	23.73	0.32%	6.77%	0.62%	GBP: USD	1.3181	-0.16%	3.35%	-4.50%
Euro Stoxx 50	3,3	17.12	0.15%	10.52%	-0.23%	USD: CAD	1.3308	0.08%	-2.41%	3.31%
Nikkei 225	21,8	322.04	I.02%	<b>9.03</b> %	3.02%					
MSCI World Index	50	5.75	0.45%	10.99%	-1.09%	USD: JPY	111.71	-0.16%	<b>I.84</b> %	5.64%
	Glo	obal Int	terest Rate	es			Co	mmodities	;	
Rates		4-Mar	DoD ∆bps	YTD ∆bps	YoY Abps	Commodity	4-Mar	<b>DoD % A</b>	YTD% $\Delta$	<b>ΥοΥ%</b> Δ
10 -Year US Treasi	ury	2.72%	-3.00	4.00	-14.00	Crude Oil	56.5	1.25%	24.42%	- <b>7.76</b> %
Bond						Gold	1,286.38	-0.55%	0.30%	-2.75%
10-Year UK Gilt		1.27%	-3.00	-1.00	-20.00	Silver	15.08	-0.79%	-2.66%	-8.72%
GOJ 2025 Global B	Bond	4.96%	0.00	-36.00	41.00	Aluminium	1,918.00	0.37%	3.90%	-10.75%

Sources: Bloomberg, Reuters, Jamaica Stock Exchange, Bank of Jamaica, Jamaica Observer, Jamaica Gleaner, European Central Bank

	LOCAL STOCK RECOMMENDATIONS									
COMPANY NAME	PRICE MOVEMENTS	STATIST	пся	СОМРА	NY V	ITALS		JSTRY FALS	RATIONALE	
March 1, 2019	Current Price \$11	1.68 EPS	\$0.70		POF	26.44%	DOE	20.43%	Wisynco has demonstrated sustained growth over the last five financial years in both their top and bottom-lines and possesses a	
Wisynco Ltd	52 Week High \$12 53 Week Low \$8.7	2.00 BVPS   70 T12M Div.	\$2.66 \$0.06		P/E			20.24	solid liquidity position and boasts a low leverage position. Despite challenges surrounding the potential health implications of some of its products on Jamaicans and the environmental impact of its plastic	
(WISYNCO)	WoW % -1.2 YTD % 6.76	6%	0.51%		P/B	4.40	P/B	3.96	based products and Styrofoam containers, Wisynco has still managed to realise growth in net profit, revenues and a fall in operating costs. We believe that in additon to its core businesses, key strategic partnerships such as Worthy Park will continue to support the growth of Wisynco's profitability.	
Fontana Ltd	Current Price \$3. 52 Week High \$4.2 53 Week Low \$3.0	20 <b>BVPS</b>	\$0.20 \$0.73 \$0.00		ROE :	27.72%		13.63% 30.78	Over the past 50 years, Fontana has successfully extended its reach from Mandeville to other major locations in Jamaica, whilst strengthening its brand image in the competitive local retail pharmacy market. The Company has maintained increasing sales	
(FTNA) BUY	<b>WoW</b> % 1.53 <b>YTD</b> % -	3% Div. Yield %	0.00% 5.00		P/B	5.44	P/B		over the last five (5) financial years with sales growth slowing sharply in FY 2018 due to roadworks in Barbican and the State of Emergency in Montego Bay. However, we believe that Fontana represents a unique oppurtunity growth play for investors that are willing to hold the stock over a medium-term investment horizon.	
	Current Price \$59 52 Week High \$75		\$5.67 \$48.65		ROE	11.66%	ROE	14.74%	We believe that GraceKennedy Limited is poised for continued sustainable growth given its wide range of products and services across its four (4) business segments. Since the beginning of FY 2018,	
GraceKennedy Ltd (GK)	53 Week Low \$43 WoW % 1.06 YTD % -5.5	6% Div. Yield %	\$1.80 3.00%		P/E P/B		P/E P/B	13.64	GK has initiated its multiyear transformational strategy and in an attempt to achieve its goals, has made changes to its organizational and cost structure as well as its business processes. Despite our	
HOLD	70 60 50	m	5.00		.,,,	1.25	F/B	2.05	expectation for moderate growth, GK is currently trading slightly above our fair value estimate of J\$52.84 and as such we are recommending that investors HOLD the stock at its current price.	
Sagicor Real Estate X Fund Ltd	40 Current Price \$10 52 Week High \$17 53 Week Low \$9.5	0.56 EPS 7.50 BVPS	(\$0.09) \$9.81 \$0.14			-0.88% -122.09		10.27% -1.19	We have revised our position on XFUND. We believe that the material changes to the structure of XFUND over the last year has materially affected its operational based and has rendered the Company as mostly an indirect conduit of Playa shares. The restructuring of its hotel and Sigma portfolio has placed them in a	
(XFUND) SELL	WoW % 0.48 YTD % -24.	8% Div. Yield % .95%	1.33% 5.00 0.00		P/B	1.08	P/B	0.92	Position where income is mostly dependent on their stake in 2 Hotels and Playa shares (which have never paid dividends and has stated that they do not intend to do so in the foreseeable future) We believe that, amidst these challenges, investors should sell their holdings in XFUND and hold other investments on the market that may offer a better value opportunity.	
	Current Price \$5. 52 Week High \$8.2		\$0.30 \$1.89			16.02%	ROE	15.70%	We remain cautiously optimistic that KREMI is likely to position itself to gain further growth, notwithstanding any risks such as	
Caribbean Cream Ltd (KREMI)	53 Week Low \$4.5   WoW % 1.73   YTD % -9.2	3% Div. Yield %			P/E P/B			17.62 3.02	environmental shocks (inclement weather), surge in cost for imported raw materials due to the depreciation of the Jamaica dollar. As such we are placing a HOLD recommendation on the stock at its current	
HOLD	· man	imp mar	2.00						trading price on the basis of its earnings outlook and Company's strategic direction.	
	Current Price \$3. 52 Week High \$4.5		\$0.16 \$0.86		ROE	18.22%	ROE	13.63%	Jetcon's historical performance has been largely supported by positive economic conditions, such as low interest rates. While we do	
Jetcon Corp Ltd (JETCON)	53 Week Low \$2.3 WoW % 11.3 YTD % 9.87	33% Div. Yield %	\$0.11 3.14%		P/E			30.78 4.03	expect local interest rates to remain relatively low over the foreseeable future, the used car industry has become more saturated which influenced results that missed expectations in FN 2018. This saturation, presents growth challenges as evidenced by a	
HOLD	a martine and a state of the last		2.00 1.00 0.00						marginal reduction in sales and new regulations which raised direct expenses. We believe that Jetcon's profitability could improve if they seek to grow through acquisitions and if granted economic zone privileges to facilitate reexporting vehicles. We will monitor the conditions of JETCON and review our position when appropriate.	
	Current Price \$3. 52 Week High \$4.5		\$0.22 \$1.34		ROE	16.36%	ROE	15.70%	We believe that LASCO Manufacturing has a strong brand presence in all major business segments. LASM dominates the dry blenc beverage category through its diverse portfolio which includes	
Lasco Manufacturing Ltd (LASM)	53 Week Low \$2.9 WoW % -0.6	90 T12M Div.   61% Div. Yield %	\$0.04		P/E			17.62	LASCO Food Drink, LaSoy Lactose Free, Porridge Mix, Whole Milk and Readi Milk. In addition to its wide array of offerings the Company is positioned to the lower end of the price spectrum, which makes them more attractive to consumers relative to their competitors such	
HOLD	TD % -12.		4.00 3.00 2.00 1.00		P/B	2.43	P/B	3.02	as Nestle, Seprod and GraceKennedy. LASM employs a strategic partnership with its sister company, Lasco Distributors (LASD), which operates as the exclusive distributor for all products and brands in both markets locally and abroad. This relationship has proven to be successful over the years and we believe this will continue.	

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# Mutual Funds

		JN I		TUAL FUNDS The I, 2019	Managed by <b>Fund Managers Ltd.</b> A member of the <b>Group</b>			
JN Mutual Funds		NAV Pri	12 Months Y NAV Price Growth Rate		YTD Growth Rate	Yield (Estimated Yearly Income)		
Global	Diversified Incom	e J\$13.12	71	12.51%	I.96%	2.55%		
Global	Equity	<b>J\$13.4</b> 3	22	17.80%	3.79%	0.00%		
Global	Fixed Income	<b>J\$11.47</b>	77	5.68%	1.39%	5.08%		
Global	Money Market (U	US\$10.08	832	0.57%	0.14%	1.33%		
Global	Fixed Income (US	<b>(\$)</b> US\$10.0	723	-	1.15%	4.16%		
Local M	1oney Market	<b>J\$1</b> 0.40	98	3.01%	0.69%	2.25%		
	Global Money Market Fund	Local Money Market Fund	Glol	oal Fixed Income Funds	Global Diversified Income Fund	Global Equity Fund		
Objective	To preserve capital whilst providing US dollar (US\$) money market returns	To preserve capital whilst providing Jamaican Dollar (J\$) money market returns	retur incor throu (i) A	chieve an attractive total in through capital injection and ne growth. This is offered ugh two separate Funds: Jamaican dollar (J\$) and . US dollar (US\$) fund.	To provide long-term investment growth throug exposure to a diversified range of asset classes.	To provide long-term capital growth and risk diversification.		
Strategy	To invest in local and global money market instruments for safety, liquidity and yield.	To invest in local and global money market instruments for safety and liquidity and yield	debt	nvest in regional, sovereign securities, local and national corporate bonds.	To invest in fixed income, high dividend yielding stoc REITs and structured prod			

With a suite of six investment portfolios, each with a distinct financial profile, JN Mutual Funds offers a premium opportunity for investors to align their personal financial strategy with their goals, time horizons and risk profile.

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